

## 3DP Business Innovators meeting – call for pitches

During 3DP Business Innovators' meeting, **any** (incl. those not having participated in any 3DP Pilot activities in the past!) '**Innovators**' (i.e., in particular SMEs (tech providers or end-users) but also larger companies, Facility/Technology Centres, Universities, Clusters) from our member regions will **have the opportunity to briefly pitch/present**:

- The expertise and the innovative solutions they developed/are developing in strategic areas (TRLs targeted: TRL6 and beyond).  
*And (if relevant)*
- The complementary services/equipment/expertise they need in order to achieve (some of) their strategic ambitions.

Doing so, organisations can e.g., reach a wider range of partners and/or users/customers, promote/discuss their innovative solutions in a cross-borders setting, initiate the design of cross regional demonstration projects to be then possibly implemented, etc.

**Below you will find information about how SMEs / Facility Centres / Technology Centres / Universities / Large companies can secure a pitching slot during the sessions, and therefore promote expertise/services/solutions across borders** (the VI 3DP Pilot is today composed of 30 members regions) :

1. Please find below the preliminary **agenda** (*15+ organisations delivering presentations, including several SMEs!*), which might be still slightly adapted in the coming days, taking into account the inclusion of additional pitches
2. Any interests in promoting your innovative solutions/services (TRL 6 and beyond) associated to one of these areas? Please **contact** (asap and by the 2<sup>nd</sup> of June at the latest) [jean-francois.romainville@ideaconsult.be](mailto:jean-francois.romainville@ideaconsult.be) and briefly indicate 1) the targeted session/strategic area (see below), 2) the scope of your presentation and, eventually, any time constraints you have on the 21<sup>st</sup> of June. You will then be put in contact the relevant lead expert(s) (FYI, see their names in table below) to prepare the session further.
3. On the 21.06, you will then be able to **make (on Teams, online meeting) a short presentation** (supported by a PPT) highlighting:
  - a. The expertise/innovative solutions (TRL 6 and beyond) developed in your organisation (around 4 minutes).
  - b. The impacts such solutions have / could have on companies (productivity, etc.) (around 2 minutes).
  - c. The **complementary** services/equipment/expertise you need to achieve some of your strategic ambitions (2 minutes, if applicable).

*N.B.1: A PPT template will be sent to organisations that will express interest.*

*N.B.2: First come, first served principle applied. Please however note that we reserve the right to prioritize some pitches over others if there is a too imbalanced geographical representation in pitches.*



<u>Timing (TBC)</u>	<u>Name of the Session</u>	<u>Our associated structural lead experts</u>	<u>Preliminary list of organisations delivering presentations (name of speakers will follow)</u>
9.30 – 10.00	Introduction to <b>the VI 3DP Pilot</b> – Objectives and state of play		<i>n.a.</i>
10.00-10.30	<b>Funding</b> 3DP Innovations – Opportunities		
10.30-10.50	<b>Online tool</b> for 3DP Innovations Projects (The <u>Gateway</u> ) – Status and next steps		
11.00-12.15	Pitching, Matchmaking, and forward-looking Session 1: <b>Improving Finishing</b>	Automated removal and surface smoothing of metal: <u>Helmut Loibl</u> (FOTEC)	<ul style="list-style-type: none"> <li>• <u>Binc Industries</u>: MMP Technology: a solution to improve surface performance by roughness’ micro-machining</li> <li>• <u>Rollwasch Italiana Spa</u> : Steam dyeing technology (to steam dye components in plastic materials or in composite materials with polymers base); Lubro-coat technology (to carry out mass lubrication processes of elastomer, plimers, composites of various kinds)</li> <li>• <u>Profactor</u>: topic TBC</li> <li>• <u>FOTEC</u>: topic TBC</li> <li>• Etc.</li> </ul>
12.15 – 13.00	<b>Lunch</b>		<i>n.a.</i>
13.00-14.15	Pitching, Matchmaking, and forward-looking Session 2: <b>Large Parts</b>	Large parts: <u>José Antonio Dieste</u> (Aitiip) and <u>Giulia Marchisio</u> (CIM40)	<ul style="list-style-type: none"> <li>• <u>SEGULA Technologies</u>: Robotics and large-scale additive manufacturing applications in the construction sector</li> <li>• <u>LoireTech/Albatros</u>: Waam Process for Large Parts</li> <li>• <u>Niedersachsen ADDITIV</u>: Large Panels with regards facing for interior design</li> <li>• <u>Aitiip</u>: topic TBC</li> <li>• Etc.</li> </ul>
14.30-15.00	Pitching, Matchmaking, and forward-looking Session 3: <b>Materials and improved parts properties</b>	Hybrid Components: <u>Luca Tomesani</u> (UNIBO)  Ceramics: <u>Francesca</u>	<ul style="list-style-type: none"> <li>• <u>IRMATECH</u> : topic TBC</li> <li>• <u>ENEA-TEMAF</u> : ceramics</li> <li>• <u>UNIBO</u> : topic TBC</li> <li>• Etc.</li> </ul>

		<u>Mazzanti</u> , TBC (ENEA-TEMAF)	
15.30-16.00	Pitching, Matchmaking, and forward-looking Session 4: <b>More Sustainable production</b>	Smart AM for sustainable production: <u>Maria Colosimo</u> (Polimi) and <u>Marco Luigi Grasso</u> (Polimi)	<ul style="list-style-type: none"> <li>• <u>EARTHA</u>: The LCA approach as a methodology for assessing the environmental impact in the Additive Manufacturing value chain</li> <li>• <u>Polimi</u>: topic TBC</li> <li>• Etc.</li> </ul>
16.00-16.30	Pitching, Matchmaking, and forward-looking Session 5: <b>Increasing Life of Parts</b>	Repairing: <u>Paolo Gregori</u> (Trentino Sviluppo/Prom), <u>Damjan Klobcar</u> (University of Ljubljana)  Maintenance : <u>Coen de Graaf</u> (Brainport) and <u>Ales Hancic</u> (Tecos)	<ul style="list-style-type: none"> <li>• <u>Prom</u>: topic TBC</li> <li>• <u>TECOS</u>: topic TBC</li> <li>• Etc.</li> </ul>
16.30 – 16.45	<b>Closing</b>		<i>n.a</i>